



Scot Williams
 1529 Myers Park Drive
 Charlotte, NC 28207

2010 to Present
 Scot Williams Realty, LLC.
 Charlotte, NC

Manager/ Member

Licensed Broker in North Carolina and South Carolina. Scot has over 30 years of business and selling experience. A native Charlottean, Scot has an intimate knowledge of the Charlotte home market with transactions covering the scale. Scot Williams also has represented development interests for Selwyn Commons, LLC., Pinnacle Properties, LLC, Citiline Resortline, LLC, Goode Development, Landsmith, LLC., and R&B Development. Since 2003, Scot has brokered sales of over 650 condominiums with total sales in excess of 154 million dollars. His responsibilities have ranged from development and partnership interests to marketing consulting and sales management. Each of these developments has been highly successful.



Date	Development	\$ Volume	Units
09'10'	Royal Court	\$50 mil.	107
08'	Selwyn Commons	\$6 mil.	41
08'	The Vyne	\$15 mil.	99
07'	The Gallery	\$8 mil.	20
07'	The Annex	\$3 mil.	12
07'	Skybox	\$4 mil.	23
06'07'	Louisburg Sq	\$14 mil.	25
06'07'	1st Row	\$16.5 mil.	84
06'	The Grove	\$20 mil.	89
05'	Eastover Glen	\$19.7 mil.	136
05'	Laurel Commons	\$1.68 mil.	12
04'	The Cottages	\$2.9 mil.	20
03'	Windermere	\$3.25 mil.	24

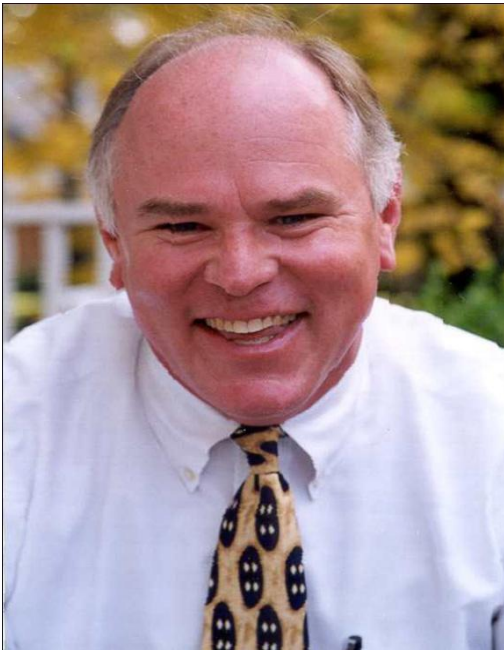


1995 to 2010
 Helen Adams Realty
 Charlotte, NC
 NC Real Estate Broker

SELWYN COMMONS



CONDOMINIUMS



1984-1995

Founder and President of The York Trading Company

Scot built and directed a \$10,000,000 knit fabric converting operation. Responsibilities included management of staff, a nationwide sales group, management of financial operations from bank relationships to acting as trustee for the companies 401K plan, and product development through critical stages in the organizations lifecycle: start-up, fast growth and niche development. As Board Chairman, Scot ran meetings that helped develop the strategies and styles outlined above.

1978 -1984

Collins and Aikman Corporation

Scot's business experience includes eight years with C&A, a worldwide manufacture and marketer of automotive, upholstery, wall paper and apparel fabrics. During that period he acted in various sales and sales management positions in New York, Los Angeles, and Charlotte.

Graduate of UNC-Chapel Hill (BS in business) and Tulane University (MBA)

Scot Williams

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1984- 1995 CEO The York Trading Company

Developed market plans and product through critical stages in the organizations lifecycle: start-up, fast growth, and niche development.

Responsibilities included management of staff, a nation wide sales organization, and management of financial operations from bank relationships to acting as trustee for the company's 401K plan. As board Chairman, ran meetings that helped develop strategies and styles outlined above.

Business experience includes eight years with Collins and Aikman Corporation, a worldwide manufacturer and marketer of automotive, upholstery, and wallpaper products, acting in various sales and sales management positions in New York, Los Angeles, and Charlotte.

Graduate of UNC-Chapel Hill (BS in business) and Tulane University (MBA)
Native Charlottean

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